The Psychology of Personal Constructs

George Kelly 2002-09-26 Examining two centuries of Balkan politics, from the emergence of nationalism to the retreat of Communist power in 1989, this is the first book to systematically argue that many of the region's problems are external in origin. A decade of instability in the Balkan states of southeast Europe has given the region one of the worst images in world politics. The Balkans has become synonymous with chaos and extremism. Balkanization, meaning conflict arising from the fragmentation of political power, is a condition feared across the globe. This new text assesses the key issues of Balkan politics, showing how the development of exclusive nationalism has prevented the region’s human and material resources from being harnessed in a constructive way. It argues that the proximity of the Balkans to the great powers is the main reason for instability and decline. Britain, Russia, Austria-Hungary, France and finally the USA had conflicting ambitions and interests in the region. Russia had imperial designs before and after the 1917 Revolution. The Western powers sometimes tolerated these or encouraged undemocratic local forces to exercise control in order to block further Soviet expansion. Leading authority Tom Gallagher examines the origins of these Western prejudices towards the Balkans, tracing the damaging effects of policies based on Western lethargy and cynicism, and reassesses the negative image of the region, its citizens, their leadership skills and their potential to overcome crucial problems.

Invoking Man-Don Bannister 2019-03-04 Originally published in 1986, this was a new and completely updated edition of the book which, since 1970 had introduced a whole generation in English psychology to Kelly’s theory of personal constructs. By setting out a broadly designed and experimentally illustrated view of people as self-inventing explorers and interpreters of their world it challenged the ‘mechanical man’ of orthodox psychology. It proved a source of radically new ideas in psychotherapy, education and industry. This revised edition shows how the theory’s professional applications have spread ever wider, while many have realised that personal construct psychology contains, for them, the core of a personal philosophy.

The Psychology of Personal Constructs: A theory of personality-George Kelly 1955

Invitation to Personal Construct Psychology-Trevor Butt 2004-07-02 This 'invitation' focuses on questions of personality in everyday life that intrigue and puzzle us. In this way, we are introduced to both the principles and the fascinating methods of the psychology of personal constructs. This second edition incorporates the recent work on trauma and grieving that has been produced by psychotherapists in this field. It also includes a guide to up to date developments in constructivist theory and method. Without losing sight of the important issues that we all encounter in our lives, the authors provide a compelling invitation to this approach to personality. Written in plain English, with numerous examples, they show how we both make and find meaning in the world that confronts us.

Measures of Personality and Social Psychological Constructs-Gregory J. Boyle 2014-09-04 Measures of Personality and Social Psychological Constructs assists researchers and practitioners by identifying and reviewing the best scales/measures for a variety of constructs. Each chapter discusses test validity, reliability, and utility. Authors have focused on the most often used and cited scales/measures, with a particular emphasis on those published in recent years. Each scale is identified and described, the sample on which it was developed is
Inquiring Man: Don Bannister 2021-04-28 Originally published in 1986, this was a new and completely updated edition of the book which, since 1970 had introduced a whole generation in English psychology to Kelly’s theory of personal constructs. By setting out a broadly designed and experimentally illustrated view of people as self-inventing explorers and interpreters of their world it challenged the ‘mechanical man’ of orthodox psychology. It proved a source of radically new ideas in psychotherapy, education and industry. This revised edition shows how the theory’s professional applications have spread ever wider, while many have realised that personal construct psychology contains, for them, the core of a personal philosophy.

The Psychology of Personal Constructs: George Kelly 1955

Understanding and Using Advanced Statistics: Jeremy J Foster 2006-01-10 The spread of sophisticated computer packages and the machinery on which to run them has meant that procedures which were previously only available to experienced researchers with access to expensive machines and research students can now be carried out in a few seconds by almost every undergraduate. Understanding and Using Advanced Statistics provides the basis for gaining an understanding of what these analytic procedures do, when they should be used, and what the results provided signify. This comprehensive textbook guides students and researchers through the transition from simple statistics to more complex procedures with accessible language and illustration.

Validating Psychological Constructs: Kathleen Slaney 2017-07-20 This book critically examines the historical and philosophical foundations of construct validity (CVT), and how these have and continue to inform and constrain the conceptualization of validity and its application in research. CVT has had an immense impact on how researchers in the behavioural sciences conceptualize and approach their subject matter. Yet, there is equivocation regarding the foundations of the CVT framework as well as ambiguities concerning the nature of the "constructs" that are its raison d’être. The book is organized in terms of three major parts that speak, respectively, to the historical, philosophical, and pragmatic dimensions of CVT. The primary objective is to provide researchers and students with a critical lens through which a deeper understanding may be gained of both the utility and limitations of CVT and the validation practices to which it has given rise.

Handbook of Self and Identity: Mark R. Leary 2012-01-01 Widely regarded as the authoritative reference in the field, this volume comprehensively reviews theory and research on the self. Leading investigators address this essential construct at multiple levels of analysis, from neural pathways to complex social and cultural dynamics. Coverage includes how individuals gain self-awareness, agency, and a sense of identity; self-related motivation and emotion; the role of the self in interpersonal behavior; and self-development across evolutionary time and the lifespan. Connections between self-processes and psychological problems are also addressed. New to This Edition *incorporates significant theoretical and empirical advances. *Nine entirely new chapters. *Coverage of the social and cognitive neuroscience of self-processes; self-regulation and health; self and emotion; and hypnoegoic states, such as mindfulness.

Inquiring Man: Donald Bannister 1987

Measures of Personality and Social Psychological Attitudes: John P. Robinson 2013-10-22 Measures of Personality and Social Psychological Attitudes: Volume 1 in Measures of Social Psychological Attitudes Series provides a comprehensive guide to the most promising and useful measures of important social science concepts. This book begins with a description of the Measures of Personality and Social Psychological Attitudes Project's background and the major criteria for scale construction. The subsequent chapters review measures of "response set"; the scales dealing with the most general affective states, including life satisfaction and happiness; and the measured of self-esteem. These topics are followed by discussions of measures of social anxiety, which is conceived a major inhibitor of social interaction, as well as the negative states of depression and loneliness. Other chapters examine the separate dimensions of alienation, the predictive value of interpersonal trust and attitudes in studies of occupational choice and racial attitude change, and the attitude scales related to locus of control. The final chapters look into the measures related to authoritarianism, androgyny, and values. This book is of great value to social and political scientists, psychologists, nurses, social workers, non-academic professionals, and students.

The Psychology of Personal Constructs: George A. Kelly 1955

Clinical Psychology and Personality: George Kelly 1969
Conducting Interpretative Research

Joachim Stoeber

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A comprehensive guide to interpretative research, this book is designed to help researchers conduct interpretative, constructivist research from inception to completion. It provides a comprehensive overview of personal construct psychology (PCP) that will help researchers understand the theoretical underpinnings of constructivist approaches to the practical values of these techniques, these three expert authors explain how to conduct interpretative, constructivist research from inception to completion. Key topics include: Understanding research philosophies and paradigms, Constructing and exploring personal realities, Establishing effective research procedures, Evaluating grids, mapping, narrative and other research methods, Managing the research process and introduces new approaches to effective prevention and treatment. By increasing our understanding of perfectionism as a complex personality disposition and providing a framework for future explorations, this landmark publication aims to promote further research in this field. It will be invaluable reading for academics, students, and professionals in personality psychology, clinical and counseling psychology, applied psychology, and related disciplines.

The Easy Guide to Repertory Grids

Devi Jankowicz

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This user-friendly introduction to the powerful mental mapping tool of repertory grid technique. Repertory grid technique is a system for identifying, in detail, what you or anyone else really thinks about an issue. You can use it as a tool for personal discovery, as a device for team building activities, or as a problem-solving aid. Written as a DIY guide, with a friendly expert sitting beside you, this book will teach you the technique of repertory grids step by step. Here you’ll find all the information you need, alongside lots of worked examples and helpful exercises that you can use to check your understanding. The authors are in the back! If you want additional practice and resources a website that supports this book can be found at www.wiley.co.uk/easygrid. This book is one of the leading authorities on occupational applications of personal construct theory and repertory grid technique. He has written this guide for psychology students and researchers; education students; personnel practitioners; as well as managers in the workplace. ‘This book’s title may seem a contradiction in terms to readers who have seen the repertory grid as dauntingly complex. However, the book lives up to its title in being a very user-friendly introduction to the technique, written in a chatty style, and including numerous practical exercises, mostly not requiring use of computer software.’ - David Winter University of Hertfordshire and Barnet, Enfield and Haringey Mental Health NHS Trust

The Psychology of Personal Constructs: A Theory of Personality

George Armstrong Kelly

Copyright 1955

This highly controversial book presents Kelly’s personal construct theory and repertory grid method. His techniques are simple to apply, yet the results are profound. His method is both valuable and unique. He has written this guide for psychology students and researchers; education students; personnel practitioners; as well as managers in the workplace. ‘This book’s title may seem a contradiction in terms to readers who have seen the repertory grid as dauntingly complex. However, the book lives up to its title in being a very user-friendly introduction to the technique, written in a chatty style, and including numerous practical exercises, mostly not requiring use of computer software.’ - David Winter University of Hertfordshire and Barnet, Enfield and Haringey Mental Health NHS Trust

Masculinity and Femininity

Janet T. Spence

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Many societies assign sharply distinguished roles to men and women. Personality differences, as well as physical differences, between men and women are used to justify these different sex roles, and women are seen as more emotionally and interpersonally sensitive than men, while men are said to be more competent, achievement-oriented, and assertive than women. A widely held view is that not only do men and women differ, but that possession of “masculine” characteristics precludes presence of “feminine” characteristics. This bipolar conception has led to the definition of masculinity and femininity as opposites. Acceptance of this idea has caused social scientists and laypersons to consider men and women who possess cross-sex personality characteristics as less emotionally healthy and socially adjusted than those with sex-appropriate traits. Previous research by the authors and others, done almost exclusively with college students, has shown, however, that masculinity and femininity do not relate negatively to each other; thus supporting a dualistic rather than a bipolar conception of these two psychological dimensions. Spence and Helmreich present data showing that the dualistic conception holds for a large number of groups, varying widely in age, geographical location, socioeconomic status, and patterns of interest, whose psychological masculinity and femininity were measured with an objective instrument, the Personality Attributes Questionnaire, devised by the authors. Many individuals are shown to be appropriately sex-typed; that is, tend to be high in masculinity and low in femininity and vice versa. However, a substantial number of men and women are androgynous—high in both masculine and feminine characteristics—while some are not high in either. Importantly, the authors find that androgynous individuals display more self-esteem, social competence, and achievement orientation than individuals who are strong in either masculinity or femininity or are not strong in either. One of the major contributions of the work is the development of a new, multifaceted measure of achievement motivation (the Work and Family Orientation Questionnaire), which can be used successfully to predict behavior in both males and females and is related to masculinity and femininity in both sexes. In addition to investigating the correlates of masculinity and femininity, the authors attempt to isolate parental factors that contribute to the development of these characteristics and achievement motivation. The book includes analyses of data from students on their perception of their parents, which enable the authors to examine the influence of parental masculinity and femininity and gender-oriented behaviors and child-rearing attitudes on the development of masculinity and femininity and achievement motivation characteristics in their children. The important implications of these findings for theories of sex roles, personality development, and achievement motivation are examined.

The cover of the book includes the following text: "Masculinity and Femininity: An Introduction to Theories of Personality. First published 2009. Routledge is an imprint of Taylor & Francis, an informa company."
Anxiety, Psychological Perspectives on Panic and Agoraphobia - Richard S. Hallam 1985 This volume analyses the perplexing and often disabling form of distress known as anxiety from a psychological rather than a biomedical perspective, illustrating the rich contribution that psychological theory has made and is making to this topic.**The first section extensively examines the clinical literature, describing and delineating with case examples the cluster of characteristic features termed panic-anxiety. Research findings in other clinical areas such as alcohol dependence are shown to have conceptual and empirical links with panic-anxiety. The second section of the book reviews and evaluates the main theoretical approaches to anxiety, including specific models of panic and agoraphobia, challenging many traditional assumptions and advocating the analysis of anxiety as a socially constructed meaning imposed on experience rather than a theoretical concept or psychopathological state. The methodological implications are discussed and a schematic model of panic-anxiety is proposed.**The theoretical integration represents a major contribution to the resurgence of interest in this field and will be of relevance to all researchers and postgraduate students within the mental health professions.**FROM THE PREFACE: This book has two main objectives. The first is to describe a dimension of psychological distress I have called panic-anxiety. This takes up the first part of the book, which surveys literature that is primarily descriptive and psychiatric. The second objective is pursued in the second part of the book, in which I examine a large number of theories of anxiety to see what they might have to offer in explaining the panic-anxiety cluster of complaints. I am therefore concerned to apply psychological theory to a real-world problem, that is, to what people who seek professional help loosely describe as panic, anxiety and fears of public situations.**The theoretical and experimental literature on anxiety is so vast that I have had to be disciplined and in no small measure prejudiced in favour of a particular theoretical perspective. I have attempted as far as possible to treat anxiety as a lay construct, that is, as a social construction and not a scientific concept. For this reason, I have endeavoured to refer to reports of anxiety or to complaints of anxiety in order to avoid the common tendency to reify anxiety as an entity which exists independently of the social origins of the term. Accordingly, I believe that the relevant question to ask is not, What is anxiety? but, What are the antecedents of reports (or complaints) of anxiety?**The theoretical position I have adopted owes much to the views of Sarbin (1964, 1968), Mandler (1975) and Averill (1980a,b). In taking anxiety to be a lay construct, I assume that the 'What is?' questions rightly belong to the sociology of knowledge. Of course, the applied psychologist also has substantive issues to consider. For example, How can this individual be helped to report calmness rather than anxiety? or, How can that indivi

The Psychology of Personal Constructs - George Anthony Kelly (Monsignor) 1955

Essential Skills for Management Research - David Partington 2002-09-16 This essential text provides an authoritative overview of research methodology for both students and professional researchers in management. Based on course needs and written by expert academics in the field, this core text addresses the practical concerns of students in undertaking research that is relevant to management practice. It places emphasis on the more practical concerns of management researchers, focusing on the detail of developing and applying particular sets of research skills. In addition, the book gives straightforward advice on how to: · develop a systematic methodology · learn to be a successful writer · acknowledge the individual in the researcher The text develops tangible skills and will be an invaluable guide for management researchers and students at postgraduate and MBA levels.